

Plumas Sierra Junior Livestock Sale Committee  
Policy & Procedures

Revised 2005

## EXHIBITOR ELIGIBILITY TO PARTICIPATE IN SALE

### ORGANIZATION AFFILIATION/INDEPENDENT STATUS

In order to participate in the Junior Livestock Auction an exhibitor must fall into one of the following four criteria:

- 1) 4-H Club Member in Plumas or Sierra County in Good Standing
- 2) FFA Member in Plumas or Sierra County in Good Standing
- 3) Grange Member in Plumas or Sierra County in Good Standing
- 4) Independent Exhibitors - see Appendix A for Independent Exhibitor Policy

### SALE COMMITTEE MEETING ATTENDANCE

In order for members of a recognized organization to participate in the Junior Livestock Auction their organization must be represented by 1 adult and 1 youth member at a minimum of 5 of the 6 meetings held between September and July for the Junior Livestock Auction that will be held in August of that fiscal year. Fiscal year is to be defined as beginning on September 1 and ending on August 31.

### ORGANIZATION RESPONSIBILITY

In order for members of a recognized organization to participate in the Junior Livestock Auction that organization must completely execute the responsibilities of at least 1 of the Junior Livestock Auction sub-committee assignments. Clubs with a proportionally higher number of exhibitors should take on a proportionate number of sub-committee assignments. See Appendix B for a list of sub-committees.

### SHOWMANSHIP/MARKET CLASS REQUIREMENT

In order for members of a recognized organization to participate in the Junior Livestock Auction they must exhibit their market animal intended for sale in the appropriate showmanship and market classes as defined by the premium book of the Plumas Sierra County Fair.

### LIVE MARKET ANIMAL HEALTH

If a question of animal health arises the following steps will occur in order to determine sale eligibility.

- 1) The Junior Livestock Sale Committee will convene the Health Committee. The Health Committee will consist of five Junior Livestock Sale Committee members appointed by the President. The appointed committee will include the project advisor (or parent, if project advisor is not available) of the exhibitor who owns the said animal of concern.
- 2) The Health Committee will determine if a Veterinarian consultation is necessary. The Health Committee will be responsible for the selection of a qualified Veterinarian.
- 3) Any costs incurred are the responsibility of the exhibitor.
- 4) In consultation with the Veterinarian, the Health Committee will make a final decision regarding sale eligibility.
- 5) The Health Committee will advise Plumas Sierra County Fair management of any animal health concerns.

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RED TAG/CLEAN STALL POLICY

The Junior Livestock Sale Committee recognizes and supports the Red Tag/Clean Stall Policy of the Plumas Sierra County Fair. Any exhibitor who is disqualified from fair participation due to infraction will also be disqualified from participation in the Junior Livestock Auction. See Plumas Sierra County Fair Premium Book for Red Tag/Clean Stall Policy.

<b>EXECUTION OF JUNIOR LIVESTOCK AUCTION POLICY</b>
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SALE ORDER DETERMINATION

The sales order will be determined based upon the results of the Plumas Sierra County Fair market animal classes. The sales order will be as follows:

1. Sale of Champions – All Grand Champions and Division Champions By Species
2. Group I – Rotating Species Order, Rotating Divisions, Top to Bottom of Class Placings, Heavy Weight Splits to Light Weight Splits
3. Group II – Rotating Species Order, Rotating Divisions, Top to Bottom of Class Placings, Heavy Weight Splits to Light Weight Splits

The first species sold shall rotate on a yearly basis in the following order: Beef, Goat, Swine, Rabbits, Lamb, Meat Bird. The species selling first in any year then rotates to the bottom of the order in the following year. The Sale of Champions will only start with the sale of Beef, Swine or Lamb.

If an exhibitor fails to be present during their assigned slot in the sale order they may exercise an option to sell their animal immediately following the sale of the last animal in the sale order.

If an exhibitor chooses not to sell their animal through the Junior Livestock Auction it is their responsibility to inform the President of the Livestock Sale Committee prior to the start of the sale.

If an animal fails to elicit a bid during their assigned slot in the sale order the exhibitor may exercise an option to present the animals a second time following the last animal in the sale order.

RESALE ANIMALS

Any animal designated as “resale” by the buyer during the Junior Livestock Auction will not be offered for sale to the general public during the Junior Livestock Auction or the Plumas Sierra County Fair. It is not the desire of the Junior Livestock Sale Committee to resale these animals.

RESALE PRICES

The resale prices offered during the Junior Livestock Auction are determined through negotiations made by the Processing Arrangements sub-committee.

DONATED ANIMALS

In the event that an animal is donated to a specific group and sold multiple times during the Junior Livestock Auction a sales fee will be assessed for each of the transactions. All animals donated back will be sold after all lots listed in the sales order.

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MARKET ANIMAL GRADING STANDARDS

Only market animals grading Group I or Group II by the official judge of the Plumas Sierra County Fair will be eligible for sale through the Junior Livestock Auction.

SHIPPING OF NON-SALE UNDERWEIGHT/PRIVATE TREATY ANIMALS

Only market animals sold during the Junior Livestock Auction will be transported to the processor. No other animals will be transported to the processor.

PROXY BID PROCEDURE

All proxy bids are to be forwarded to the Junior Livestock Sale Committee President or Treasurer for verification. See Appendix C for Proxy Bid Form.

<h2>SALE CHECK DISPURSEMENT POLICY</h2>
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VERIFICATION OF FIT CARCASS

If an animal is determined to be unfit for human consumption by the USDA inspected processor then the following will occur:

1. The exhibitor (seller) will be notified by the President of the Livestock Sale Committee.
2. The buyer will be notified by the President of the Livestock Sale Committee.
3. The seller will not receive payment for the sale price of the unfit animal.
4. The buyer will be reimbursed for or cleared of responsibility for payment of unfit animal.

TIMELINE

Checks will be distributed to sellers within a maximum of 45 days after the Junior Livestock Auction. Exhibitors are expected to cash checks issued by the Junior Livestock Sale Committee within 60 days of issue.

DEATH OF ANIMAL DURING SHIPPING

In the event of the death of a market animal during transportation to the designated Livestock Sale Committee processing plant then it will be the responsibility of the Junior Livestock Sale Committee to assist the buyer in obtaining reimbursement through liability insurance required of any trucking company contracted for work by the Junior Livestock Sale Committee.

SALE COMMISSION CALCULATION

All animals sold during the Junior Livestock Auction will be subject to fees based on the following formula:

Total Expenses of the Sale divided by Total Revenue of the Sale expressed as a percentage plus two percent (2%) for Livestock Sale Committee Reserves fund.

THANK YOU LETTER REQUIREMENT

Every exhibitor who sells an animal through the Junior Livestock Auction will be required to write an acceptable thank you letter on provided stationary in order to receive their payment. It is recommended that the exhibitors fulfill this requirement on the day of the auction. Payment will be held until the requirement is adequately fulfilled.

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APPENDIX A – INDEPENDENT EXHIBITOR POLICY

Independent fair exhibitors who elect to participate in the Junior Livestock Auction need to participate and contribute at the same rate as 4-H, FFA and Grange Members. In order to participate in the Junior Livestock Auction an independent exhibitor must:

- A. File a letter of intent to participate with the Livestock Sale Committee no later than 120 days prior to the first day of the Plumas Sierra County Fair.
- B. Attend a minimum of 3 of the 6 meetings, one of which must be the July meeting, held between September and July for the Junior Livestock Auction that will be held in August of that fiscal year. Fiscal year is to be defined as beginning on September 1 and ending on August 31.
- C. Serve on and take on some of the responsibilities of at least 1 of the Junior Livestock Auction sub-committee assignments. See Appendix B for a list of sub-committees.

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APPENDIX B – JUNIOR LIVESTOCK SUB-COMMITTEE LIST

- 1) Check Disbursements
- 2) Thank You Letters
- 3) Buyer Photos & Backdrop
- 4) Sale Promotion
- 5) Sale Brochures, Posters & Buyer Invitation
- 6) Buyer Registration
- 7) Sale Accounting Arrangements
- 8) Ear Tags, Sale Order & Printing
- 9) Auctioneer Services
- 10) Ringmen Committee
- 11) Sale Runners
- 12) Processing Arrangements
- 13) Buyers Gifts
- 14) Live Animal Trucking
- 15) Meat Transportation & Distribution
- 16) Buyers Breakfast
- 17) Buyers Luncheon
- 18) Sodas & Ice During Sale
- 19) Pizza During Sale
- 20) Sale Ring Set-up
- 21) Power Point Sale Display
- 22) Hog Tattooing
- 23) Live Animal Loading
- 24) Previous Year Buyer Thank You Sign
- 25) Auction Day Exhibitor Line Up
- 26) Carcass Contest & Awards Banquet

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APPENDIX C – PROXY BID ACCEPTANCE FORM

*Buyer (Responsible Party) Information*

Name \_\_\_\_\_

Business Name \_\_\_\_\_

Billing Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail Address \_\_\_\_\_

*Proxy Bid Information*

Exhibitor Name \_\_\_\_\_

*or*

Exhibitor Club \_\_\_\_\_

*or*

NO PREFERENCE

Species \_\_\_\_\_ Whole Animal      ½ Animal      ¼ Animal

Disposition of Animal:      Slaughter      Resale      Live  
*If Live – Person To Take Possession of Animal* \_\_\_\_\_

Maximum Price per Pound \_\_\_\_\_ Minimum Price per Pound \_\_\_\_\_

Maximum Total Price \_\_\_\_\_

*Verification Information*

Date Verified \_\_\_\_\_

Signature Junior Livestock Sale Committee Representative \_\_\_\_\_

Signature of Responsible Party \_\_\_\_\_

*Can Be Obtained with Fax*